#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of Earliest Event Reported): December 10, 2019

## Titan Pharmaceuticals, Inc.

(Exact name of registrant as specified in its charter)

#### Delaware

(State or other jurisdiction of incorporation)

94-3171940

001-13341

(Commission File Number)		(IRS Employer Identification No.)	
400 Oyster Point Blvd., Suite 505, South San Francisco, CA 94080			
(Address of principal executive offices and zip code)			
	650-244-4990		
(Registrant's telephone number including area code)			
(Registrant's fo	(Registrant's former name or former address, if changed since last report)		
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of registrant under any of the following provisions:			
□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)			
□ Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12(b))			
□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))			
□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))			
Indicate by check mark whether the registrant is an emerging grow the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).	th company as defined in Rule 405 of the Secur	ities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of	
Emerging growth company □			
If an emerging growth company, indicate by check mark if the reg accounting standards provided pursuant to Section 13(a) of the Exc		tion period for complying with any new or revised financial	
Securities registered pursuant to Section 12(b) of the Act:			
Title of each class	Trading Symbol(s)	Name of each exchange on which registered	
Common Stock, par value \$0.001	TTNP	Nasdaq Capital Market	

#### Item 7.01. Regulation FD Disclosure.

Titan Pharmaceuticals, Inc. has updated its corporate presentation, which will be posted on its website and used for future presentations. A copy of the presentation is attached hereto as Exhibit 99.1 and incorporated herein by reference.

The foregoing information, including the presentation attached hereto as an exhibit, is being furnished pursuant to Item 7.01 of this Current Report and shall not be deemed "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that Section. This information shall not be incorporated by reference into any registration statement pursuant to the Securities Act of 1933, as amended

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit No. Description

99.1 <u>Corporate Presentation</u>

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## TITAN PHARMACEUTICALS, INC.

By: /s/ Sunil Bhonsle

Name: Sunil Bhonsle

Title: Chief Executive Officer and President

Dated: December 10, 2019

# Titan Pharmaceuticals

Titan Corporate Presentation | December 2019



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## Forward-Looking

#### **Statements**

This presentation contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, or the Exchange Act. All statements other than statements of historical facts contained in this presentation, including statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans, objectives of management and expected market growth are forward-looking statements. These statements involve known and unknown risks, uncertainties and other important factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

The words "anticipate," "believe," "could," "estimate," "expect," "intend," "may," "plan," "potential," "project," "should," "target," "will," "would" and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words.

These forward-looking statements are only predictions and we may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements, so you should not place undue reliance on our forward-looking statements. Actual results or events could differ materially from the plans, intentions and projections disclosed in the forward-looking statements we make. We have based these forward-looking statements largely on our current expectations and projections about future events and trends that we believe may affect our business, financial condition and operating results. We have included important factors in the cautionary statements included in this presentation, and in the documents we file with the Securities and Exchange Commission under the Securities Act and Exchange Act, particularly in the 'Risk Factors' section, that could cause actual future results or events to differ materially from the forward-looking statements do not reflect the potential impact of any future acquisitions, mergers, dispositions, joint ventures or investments we may make.

The forward-looking statements included in this presentation represent our views as of the date of this presentation. We anticipate that subsequent events and developments will cause our views to change. However, while we may elect to update these forward-looking statements at some point in the future, we have no current intention of doing so except to the extent required by applicable law. You should, therefore, not rely on these forward-looking statements as representing our views as of any date subsequent to the date of this presentation.

This presentation contains estimates made, and other statistical data published, by independent parties and by us relating to market size and growth and other data about our industry. We obtained the industry and market data in this presentation from our own research as well as from industry and general publications, surveys and studies conducted by third parties. This data involves a number of assumptions and limitations and contains projections and estimates of the future performance of the industries in which we operate that are subject to a high degree of uncertainty. We caution you not to give undue weight to such projections, assumptions and estimates.

ProNeura is a trademark and Probuphine is a registered trademark of Titan Pharmaceuticals, Inc.

Sixmo-buprenorphine is a registered trademark of L. Molteni & C. dei F.Ili Alitti Società di Esercizio S.p.A. ("Molteni")



# **Highlights**

Innovative & Proprietary Drug Delivery Platform

**Refocused Commercialization Strategy** 

**Large & Growing Market Opportunity** 

**Experienced Management Team** 



## Titan's Proprietary Technology

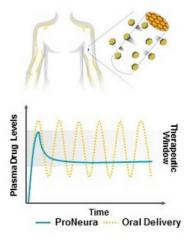
ProNeura™ Long-Term Drug Delivery Platform



# Drug is released continuously into patient's body through diffusion controlled dissolution

- Provides continuous delivery of medication into the sub-dermal tissue avoiding daily peak and trough blood levels associated with once a day oral dosing
- Around-the-clock long-term treatment (potentially 3-12 months) in outpatient setting

#### Subdermal Administration





## Transitioned to a Commercial-Stage Company

First Approved ProNeura-Based Product

Marketing Probuphine® (buprenorphine) implant for the maintenance treatment of Opioid Use Disorder (OUD) in clinically stable patients on 8 mg or less a day of oral buprenorphine





- Approved in U.S., Canada and Europe (EU brand name Sixmo®-buprenorphine)
- North American rights reacquired by Titan in mid 2018
  - Relaunched in the U.S. by Titan; marketed in Canada by Knight Therapeutics
- · Rights to EU and other select territories acquired by Molteni Farmaceutici of Italy

#### **Product Life Cycle Management**

- · Additional patent applications directed to the platform technology could potentially provide protection into early 2030s (issued method of use patents provide protection for Probuphine in U.S. and Europe\* into 2024 and 2023, respectively)
- · Related method of use patents for Probuphine have also been issued and/or filed in Australia, Canada, India, Japan, Mexico, New Zealand and Hong Kong



## **Addiction To Opioids**

Challenge & Opportunity

Buprenorphine is the gold standard in Medication Assisted Therapy (MAT)

Approximate U.S. annual sales1

## Challenges with sublingual buprenorphine potentially addressed with Probuphine

- · Poor compliance, diversion and abuse
- Variable levels of medication in blood
- · Stigma associated with daily dosing

## Treatment landscape is evolving

- · Depot technologies influencing the market from daily to longer acting therapy<sup>2</sup>
- · Probuphine can benefit from the changing emphasis to longer term therapeutic options

## U.S. Opioid Overdose Deaths in 20173

Each Day<sup>3</sup>

From Prescription Opioids<sup>4</sup>

More than in 20165

As many as in 19993

#### Sources:

https://www.painnewsnetwork.org/stories/tag/buprenorphine
 Indivior Jefferies 2019 Global Healthcare Conference Presentation, June 4, 2019

3. https://www.cdc.gov/drugoverdose/epidemic/index.html

https://www.cdc.gov/drugoverdose/data/prescribing.html
 https://www.nytimes.com/2018/08/24/opinion/opioid-epidemic-states.html



## **Market Opportunity**

**Unsatisfied Growing Market** 

Less Than

of the patient population with OUD is medically treated1

Approximately

of physicians, representing 5% of the nation's doctors, are currently certified to prescribe buprenorphine2 Approximately

approximately 90% of buprenorphine prescriptions3

Approximately

of U.S. counties don't have a single buprenorphine prescriber4 Prescription Opioid Overdose, Misuse & Dependence Costs the U.S. Over

annually5

in health care, criminal justice, and lost productivity costs

#### Sources:

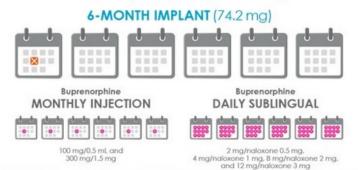
- https://www.ncbi.nlm.nih.gov/books/NBK534504/
   https://www.medpagetoday.com/psychiatry/addictions/71169
- 3. https://www.cnbc.com/2016/07/05/government-expands-access-to-drug-used-to-treat-opioid-abuse.html
- 4. https://www.nytimes.com/2018/06/23/health/opioid-addiction-suboxone-treatment.html
  5. https://www.pewtrusts.org/en/research-and-analysis/fact-sheets/2017/02/the-case-for-medication-assisted-treatment



## **Treatment Paradigm**

PROBUPHINE is the first and only implant that provides continuous 6-month maintenance treatment of opioid use disorder in eligible patients<sup>1</sup>

Frequency of buprenorphine dosing



# The World Health Organization has designated buprenorphine an essential medicine for the treatment of opioid use disorder<sup>2</sup>

WARNING: IMPLANT PROTRUSION, EXPULSION and NERVE DAMAGE ASSOCIATED WITH INSERTION and REMOVAL

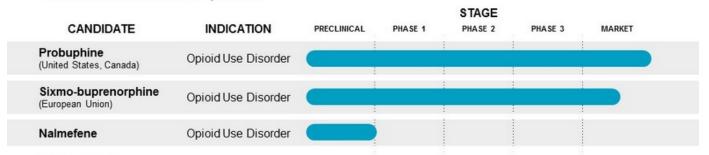
- Insertion and removal of Probuphine are associated with the risk of implant migration, protrusion, expulsion, and nerve damage resulting from procedure
   Probuphine is only available through a restricted program called the Probuphine REMS Program
- Probuphine is only available through a restricted program called the Probuphine REMS Program
   For more information, see important safety information at <a href="https://www.probuphine.com">www.probuphine.com</a>

#### Source

- Clinically stable patients on 8 mg or less a day of oral buprenorphine
- World Health Organization: Model List of Essential Medicines 2019

## **ProNeura-Based Products & Product Candidates**

## **Robust Addiction Pipeline**



#### Nalmefene implant

- · Nalmefene is a full opioid antagonist in development for treatment of OUD by several companies (daily dosed formulations)
- Titan was awarded a grant of \$8.7 Million by National Institutes of Health (NIH NIDA) for early stage development of long acting implant (target 6 months) for treatment of OUD1

#### Additional ProNeura Programs outside of OUD

- Malaria prophylaxis (in collaboration with Walter Reed Army Institute of Research and Southwest Research Institute) non-clinical research funded by WRAIR<sup>2</sup>
- Peripheral neuropathic pain with a Kappa opioid receptor agonist in collaboration with JT Pharmaceuticals

- https://qubalbiodefense.com/news/press-releases/detail/200/titan-awarded-nida-grant-for-the-development-of-a-nalmefene
   https://qubalbiodefense.com/2018/05/13/wrair-malaria-implantable-sustained-release-medical-countermeasure/



Probuphine U.S. Relaunch
Building a Strong
Foundation for
Growth



## **Probuphine Highlights**

**Potential Differentiators** 



## 6-month Implant

Administered as a 6-month implant, Probuphine does not require daily supervised use



May offer advantages for some people who have difficulties adhering to supervised daily pills (e.g. people with mobility problems, who are working, incarcerated or are attending school/college)



May help remove the stigma and stress of daily dispensing, helping patients and their families maintain a standard lifestyle of employment, relationships and caretaking responsibilities



Probuphine delivers medication 24/7, maintaining stable blood levels after four weeks for the six month duration of treatment



## **Key Areas of Focus**

## Commenced Q4 2018

## Commercial Infrastructure

- · Chief Commercial Officer
- · New commercial organization
- Small field sales force

## **Market Access**

- Market segmentation
- Specialty pharmacy distribution network
- · Patient services "hub"
- 3<sup>rd</sup> party payors

## Medical Information

- Regulatory and compliance program
- · Healthcare provider training
- · Doctor and patient marketing

TITAN 12

## Key Specialty Pharmacies (SPs) Added to Network

National Coverage & Strong Relationships with 3rd Party Payors



#### Announced February 2019:

 Network of fulfillment sites spanning entire U.S.



#### Announced July 2019:

 Second largest prescription management and pharmaceutical services business in the U.S.

## Primary Distribution Model

- · SP carries inventory
- Directly handles patient's insurance billing and payment processes
- Ships to the healthcare provider as prescribed



#### Announced May 2019:

Among top SP networks in U.S.



#### Announced June 2019:

 Large location in CA; numerous locations across TX



## **Streamlining the Distribution Process**

Shortening the Time from Prescription to Product Delivery

Old Probuphine access process (pre-May 2019)



HUB contacts physician to fill out application



Insurance company contacts physician



Specialty pharmacy contacts physician to fill out the same application



Physician receives the reimbursed product delivered (up to 3 months)

New Streamlined Probuphine access process (post-May 2019)



Physician fills out Probuphine portal then **HUB coordinates** with Insurance and Pharmacy (1 week)



Specialty pharmacy bills insurance and gets product delivered (1 week)

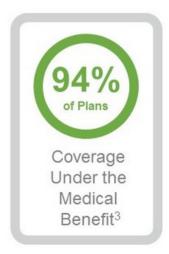


## 3rd Party Payor Update

## Gaining Market Access

- Established a Medicaid Drug Rebate Agreement
  - Probuphine added to Medicaid for rebate coverage
  - Medicaid paid for \$917 million of buprenorphine in 20181
  - Medicaid covers nearly 40% of adults with an OUD2
- Established Medicare Part B coverage with completion of Centers for Medicare & Medicaid Services Agreement
- Contracted: 340B pricing coverage with disproportionate share hospitals and outpatient clinics
  - Pricing has been submitted and loaded in the chargeback system for processing of any claims
- Contracted with the Medicare Part D Gap Coverage Discount Program
- Initiated process with Dept. of Veteran Affairs (VA) to establish a Federal Supply Schedule Agreement
- Submitted a supplemental rebate offer to the State of Tennessee

- 1. https://bipartisanpolicy.org/wp-content/uploads/2019/03/Tracking-Federal-Funding-to-Combat-the-Opioid-Crisis.pdf
  2. https://www.rwif.org/en/library/research/2019/02/medicaid-s-role-in-fighting-the-opioid-epidemic.html





## **Building on STEP INTO STABILITY**

## **Expanding Demand with HCPs**

## Revised HCP Sales Aid





## New In-office Demo



## New Formulary Access State Specific



## New HCP ePortal TitanProNet.com



## New HCP Portal Registration Form



Next Stages of Commercialization

## Sales Growth Initiatives

#### New initiatives:

- Expand reach and frequency with additional sales staff and/or co-promotional partnerships
- · Actively pursuing and engaging with key decision makers at residential treatment centers, VA clinics and the federal/state prison systems

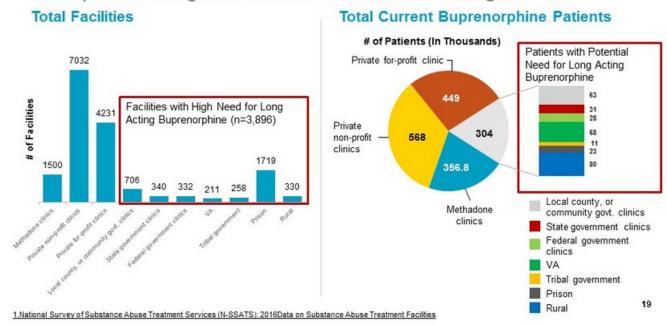
## Ongoing initiatives:

- Continue identifying physicians with buprenorphine population under maintenance treatment
- · Expand current active prescribers with additional training sessions and focused marketing
- Expand training to advanced practice providers (Nurse Practitioners and Physician Assistants)
- · Continue to streamline specialty pharmacy distribution



## **Patients and Treatment Settings**

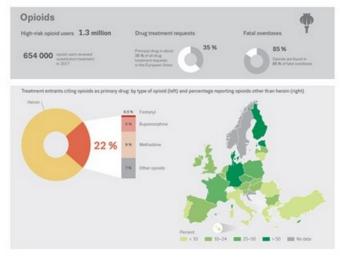
**Probuphine Has Highest Potential Within Certain Settings** 



## Europe

## A Significant Opportunity

- · Molteni Farmaceutici of Italy acquired Probuphine EU intellectual property from Titan and will commercialize the product in the EU and certain other territories
- · Sixmo (EU name for Probuphine) is the first and only six months substitution treatment for opioid dependence in clinically stable adult patients approved in the EU (MA issued on June 19, 2019)
- · We believe Europe is the 2nd largest buprenorphine market in the world after the U.S. It is a growing segment and the launch of long term treatments is expected to expedite this trend1
- · The needs for an aging and increasingly vulnerable cohort of long-term opioid users continue to grow2
- An overall increase in drug-related deaths has been observed over the last 5 years2
- Diversion of daily administered methadone and buprenorphine is increasing in EU2
- · Titan will receive double digit % earn-out payments on Molteni net sales in EU



#### Sources:

http://www.emcdda.europa.eu/system/files/publications/11364/20191724 TDAT19001ENN PDF.pdf
 internal IMS data at Molteni



## **Probuphine Summary**



#### Probuphine

Only product on market to provide sixmonth, continuous blood levels of buprenorphine for maintenance treatment of OUD in eligible patients



#### U.S. Commercialization

Probuphine relaunch showing early signs of positive proof of concept; next step = expand outreach



## **Partnerships**

Established in EU and Canada; evaluate growth strategies and opportunities in the U.S.

 Evaluating co-promotion partners in key growth segments



#### **EU Commercialization**

Initial Probuphine product shipments to Molteni expected in early 2020



## **Experienced Management**

## **Executive Team & Board of Directors**



Marc Rubin, M.D. Executive Chairman, Director



Sunil Bhonsle, M.B.A. President & CEO, Director



Kate DeVarney, Ph.D. Executive Vice President & Chief Scientific Officer



Dane Hallberg
Executive Vice President &
Chief Commercial Officer



Joseph Akers Director



David MacFarlane, Ph.D. Director



James McNab, Jr. Director



Scott Smith Director



Rajinder Kumar, M.D. Director



Federico Seghi Recli Board Observer



# **Investment Highlights**

Innovative & Proprietary Drug Delivery Platform

**Refocused Commercialization Strategy** 

**Large & Growing Market Opportunity** 

**Experienced Management Team** 



# Titan Pharmaceuticals

Titan Corporate Presentation | December 2019



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