SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

| /X/ | Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Period Ended March 31, 1998. | |
|------|--|---|
| | or | |
| // | Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Transition Period From to | |
| | Commission file number 0-27436 | |
| | TITAN PHARMACEUTICALS, INC. (Exact name of registrant as specified in its charter) | |
| | DELAWARE 94-3171940 | |
| | (State or Other Jurisdiction of (I.R.S. Employer Incorporation or Organization) Identification No.) | |
| | 400 OYSTER POINT BLVD., SUITE 505, SOUTH SAN FRANCISCO, CALIFORNIA 9408 | 0 |
| | (Address of Principal Executive Offices including zip code) | _ |
| | (650) 244-4990 | |
| | (Registrant's Telephone Number, Including Area Code) | |
| | Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No | - |
| | There were 13,100,883 shares of the Registrant's Common Stock issued and outstanding on May 11, 1998. | l |
| | TITAN PHARMACEUTICALS, INC. INDEX TO FORM $10-Q$ | |
| PART | I. FINANCIAL INFORMATION PAGE | |
| | Item 1. Condensed Financial Statements (unaudited) | |
| | Condensed Consolidated Balance Sheets March 31, 1998 and December 31, 1997 | |
| | Condensed Consolidated Statements of Operations Three months ended March 31, 1998 and 1997 and period from commencement of operations (July 25, 1991) to March 31, 1998 | |
| | Condensed Consolidated Statements of Cash Flows Three months ended March 31, 1998 and 1997 and period from commencement of operations (July 25, 1991) to March 31, 1998 | |

Item 2. Management's Discussion and Analysis

| Item 6. | Exhibits | and Reports | on Form | 8-K | | 11 |
|------------|----------|-------------|---------|-----|------|----|
| SIGNATURES | | | | | | 12 |

PART I. FINANCIAL INFORMATION

TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) CONDENSED CONSOLIDATED BALANCE SHEETS

<TABLE> <CAPTION>

| | March 31, 1998 (unaudited) | December 31, 1997 (Note A) |
|--|----------------------------------|----------------------------------|
| <\$> | <c></c> | <c></c> |
| Assets | 10, | 107 |
| Current assets | | |
| Cash and cash equivalents | \$ 19,130,440 | \$ 24,386,872 |
| Short-term investments | 500,000 | 500,000 |
| Prepaid expenses and other current assets | 121, 900 | 58, 937 |
| Other receivables | | 371, 793 |
| Total current assets | 19,752,340 | 25, 317, 602 |
| Furniture and equipment, net | 269,980 | 253, 723 |
| Other assets | 23,898 | 22,898 |
| | \$ 20,046,218 | \$ 25,594,223 |
| | | |
| Liabilities and Stockholders' Equity | | |
| Current Liabilities | 4 050 405 | 4 045 440 |
| Accounts payable | \$ 859,497 | \$ 815,449 |
| Accrued legal fees | 50,906 | 244, 486 |
| Accrued sponsored research | 124, 312 | 65,500 |
| Accrued payroll and related | 161,902 | 257, 751 |
| Accrued professional and accounting fees Other accrued liabilities | 64,500 | 100,000 |
| Other accrued Habilities | 120,000 | 192,487 |
| Total current liabilities Commitments | 1,381,117 | 1,675,673 |
| Minority interest - Series B preferred stock of Ingenex, Inc. | 1,241,032 | 1,241,032 |
| Guaranteed security value (Note 2) Stockholders' Equity | _ | 5,500,000 |
| Preferred stock, at amounts paid in | 5,000,000 | 5,000,000 |
| Common stock, at amounts paid in | 52, 222, 909 | 49,622,796 |
| Additional paid-in capital | 6,521,353 | 6,521,353 |
| Deferred compensation | (415, 400) | (458, 340) |
| Deficit accumulated during the development stage | (45, 904, 793) | (43,508,291) |
| Total stockholders' equity | 17,424,069 | 17,177,518 |
| | \$ 20,046,218 | \$ 25,594,223 |
| / | | |

</TABLE>

Note A: The balance sheet at December 31, 1997 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

See Notes to Condensed Consolidated Financial Statements

2

TITAN PHARMACEUTICALS, INC.
(A DEVELOPMENT STAGE COMPANY)

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)

<TABLE> <CAPTION>

| | | | | OF OPERATIONS | | |
|---------|------------|---------|-----------|---------------|-----------|--|
| TH | REE MONTHS | ENDED | MARCH 31, | (JULY | 25, 1991) | |
| | | | | | TO | |
| | 1998 | | 1997 | MARCH | 31, 1998 | |
| | | | | | | |
| <c></c> | | <c></c> | | <c></c> | | |
| \$ | - | \$ | 36,262 | \$ 17, | 898,281 | |

COMMENCEMENT

<S> License and grant revenue

| Costs and expenses: | | | |
|---|---------------|-------------------|-------------------|
| Research and development | 1,686,240 | 2,174,735 | 38,576,556 |
| Acquired in-process research and development | - | 9,500,000 | 10,186,000 |
| General and administrative | 1,029,620 | 1,336,918 | 19,371,569 |
| Total costs and expenses | 2,715,860 | 13,011,653 | |
| Loss from operations | (2,715,860) | (12,975,391) | (50, 235, 844) |
| Other income (expense): | | | |
| Equity in loss of Ansan Pharmaceuticals, Inc. | _ | (280, 039) | (2,046,939) |
| Gain on sale of technology | _ | _ | 8,361,220 |
| Interest income | 263,819 | 171,935 | |
| Interest expense | (87) | (75,071) | (4,389,774) |
| Other income (expense) | 55,626 | - | 260,650 |
| Other income (expense) - net | 319,358 | (183, 175) | 4,286,137 |
| Loss before minority interest | (2,396,502) | (13, 158, 566) | (45, 949, 707) |
| Minority interest in losses of subsidiaries | - | - | 44,914 |
| Net loss | \$(2,396,502) | \$ (13, 158, 566) | \$ (45, 904, 793) |
| Deemed dividend upon conversion of preferred stock | - | - | (5, 431, 871) |
| Net loss attributable to common stockholders | \$(2,396,502) | \$ (13, 158, 566) | \$ (51, 336, 664) |
| | | | |
| Basic and diluted net loss per common share | \$ (0.18) | \$ (1.02) | |
| | | | |
| Shares used in computing basic and diluted net loss per share | 13,078,801 | 12,897,703 | |
| | | | |

 | | || , | | | |
See Notes to Condensed Consolidated Financial Statements

3

TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

<TABLE>
<CAPTION>

| | THREE MONTHS | COMMENCEMENT OF OPERATIONS (JULY 25, 1991) TO | |
|--|-----------------|---|-------------------|
| | 1998 | 1997 | MARCH 31, 1998 |
| <\$> | <c></c> | <c></c> | <c></c> |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | |
| Net loss | \$(2,396,502) | \$ (13, 158, 566) | \$ (45, 904, 793) |
| Adjustments to reconcile net loss to net cash used in operating activities: | | | |
| Depreciation and amortization expense | 70,580 | 143,210 | 1,519,274 |
| Issuance of common stock to acquire technology | - | 5,500,000 | 5,500,000 |
| Payment of guaranteed security value | (3,044,409) | _ | (3,044,409) |
| Accretion of discount on indebtedness | - | - | 2,290,910 |
| Equity in loss of Ansan Pharmaceuticals, Inc. | - | 280,039 | 2,046,940 |
| Other | - | - | (35, 653) |
| Issuance of common stock to acquire | | | |
| minority interest of Theracell, Inc. | - | - | 686,000 |
| Changes in operating assets and liabilities: | | | |
| Prepaid expenses and other current assets | (62, 963) | (20, 431) | (121, 900) |
| Receivable from Ansan Pharmaceuticals, Inc. | - | (19,034) | - |
| Other receivables | 371,793 | - | - |
| Other assets | (1,000) | (80,262) | (28, 863) |
| Accounts payable | 44,048 | 13,764 | 1,183,687 |
| Accrued license fee | - | 2,000,000 | |
| Other accrued liabilities | (338,604) | 57,025 | 922,036 |
| Net cash used in operating activities | (5,357,057) | (5,284,255) | (34,986,771) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | |
| Purchase of furniture and equipment | (43,897) | (32, 111) | (1,195,120) |
| Purchase of short-term investments | - | (100,000) | (59, 782, 493) |
| Proceeds from sale of short-term investments | - | 8,600,000 | |

PERIOD FROM

</TABLE>

See Notes to Condensed Consolidated Financial Statements

4

TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

<TABLE>

| | THREE MONTHS | COMMENCEMENT OF OPERATIONS (JULY 25, 1991) TO | | |
|--|---------------|---|------------------|--|
| | 1998 | 1997 | MARCH 31, 1998 | |
| <s></s> | <c></c> | <c></c> | <c></c> | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Issuance of common stock | \$ 144,522 | \$ 2,998 | \$ 30,173,296 | |
| Deferred financing costs | - | _ | (713, 899) | |
| Issuance of preferred stock | - | _ | 17,601,443 | |
| Issuance of preferred stock - Novartis | - | _ | 5,000,000 | |
| Proceeds from notes and advances payable | - | _ | 2,681,500 | |
| Repayment of notes payable | - | _ | (1,441,500) | |
| Proceeds from Ansan bridge financing | - | _ | 1,425,000 | |
| Proceeds from Titan Pharmaceuticals, Inc. and | | | | |
| Ingenex, Inc. bridge financing | - | _ | 5,250,000 | |
| Repayment of Titan Pharmaceuticals, Inc. and | | | | |
| Ingenex, Inc. bridge financing | _ | _ | (5,250,000) | |
| Payments of principle under capital lease obligation | _ | (62,494) | (633, 766) | |
| Proceeds from capital lease bridge financing | - | _ | <i>658,206</i> | |
| Proceeds from Ingenex, Inc. technology financing | _ | _ | 2,000,000 | |
| Principal payments on Ingenex, Inc. technology financing Increase in minority interest from issuances of | - | (135,061) | (2,000,000) | |
| preferred stock by Ingenex, Inc. | - | _ | 1,241,032 | |
| Issuance of common stock by subsidiaries | - | _ | 173,652 | |
| Loss on disposal of assets | - | - | (216, 699) | |
| Net cash provided by/(used in) financing activities | 144,522 | (194,557) | 55, 948, 265 | |
| Net (decrease)/increase in cash and cash equivalents | (5, 256, 432) | 1,989,077 | 19,130,440 | |
| Cash and cash equivalents, beginning of period | 24,386,872 | 1,376,532 | | |
| Cash and cash equivalents, end of period | \$19,130,440 | \$ 3,365,609 | \$ 19,130,440 | |
| | | | | |
| Supplemental cash flow disclosure | | | | |
| Interest paid | \$ 87 | \$ 75,071 | \$ 1,393,396 | |
| | | | | |

PERIOD FROM

</TABLE>

See Notes to Condensed Consolidated Financial Statements

5

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

THE COMPANY AND ITS SEVERAL DEVELOPMENT STAGE SUBSIDIARIES

Titan Pharmaceuticals, Inc. (the "Company" or "Titan"), was incorporated in February 1992 in the State of Delaware. Titan is a biopharmaceutical company developing proprietary therapeutics for the treatment of central nervous system disorders, cancer and other serious and life-threatening diseases. Titan conducts a portion of its operations through three development stage biotechnology companies: Ingenex, Inc. ("Ingenex"), Theracell, Inc. ("Theracell") and ProNeura, Inc. ("ProNeura"), collectively, (the "Operating Companies"). Trilex Pharmaceuticals, Inc. ("Trilex") was incorporated in May 1996, as a wholly-owned subsidiary of the Company, to engage in the development of cancer therapeutic vaccines utilizing anti-idiotypic antibody technology. In August 1997, Trilex was merged (the

INGENEX, INC.

Ingenex is engaged in the development of gene-based therapeutics and the discovery of medically important genes for the treatment of cancer and viral diseases. In September 1994, Ingenex issued shares of its Series B convertible preferred stock to a third party for \$1,241,032, net of issuance costs. In June 1996, Ingenex issued 981,818 shares of common stock to the Company, converting \$5,400,000 of debt payable. Also in June 1996, and in consideration of a payment to Ingenex of \$100,000, Ingenex issued to the Company an option to purchase an additional 315,789 shares of common stock which will have an exercise price per share equal to the initial public offering price of Ingenex common stock and an additional option and a right of first refusal with respect to future issuances of common stock in order for the Company to maintain ownership of a majority of the outstanding common stock. The option expires one year from the date of the consummation of the initial public offering of Ingenex common stock. In June 1997, Ingenex sold its GSX System (the "GSX Sale"), a research technology, and certain fixed assets to Pharmaceutical Product Development, Inc. ("PPD") for \$8,722,500 in cash and the assumption of certain capital lease liabilities and recognized a gain of \$8,361,220. At March 31, 1998, the Company owned 81% of Ingenex, assuming the conversion of all preferred stock to common.

THERACELL, INC.

Theracell was incorporated in November 1992 to engage in the development of novel treatments for various neurologic disorders through the transplantation of neural cells and neuron-like cells directly into the brain. The Company's ownership in Theracell was 85% through November 1995, at which time the Company entered into an agreement with the minority stockholders of Theracell pursuant to which 140,000 shares of the Company's stock were issued in exchange for all the outstanding shares of Theracell common stock held by them. In connection with the issuance of the 140,000 shares, the Company recorded a charge for acquired in-process research and development of \$686,000. In November 1995, the former minority stockholders of Theracell were granted an option to acquire 5% of the issued and outstanding capital stock of Theracell. These options can be exercised at a price of \$1.59 per share within a period of three years from January 18, 1996. Commencing thirty days after the date Theracell's shares are first publicly traded, the Theracell options may be subject to redemption under certain conditions by Theracell on thirty days' written notice at a redemption price of \$0.05 per share if the closing price of Theracell's common stock for any thirty consecutive trading days ending within fifteen days of the notice of redemption averages in excess of \$3.18 per share. At March 31, 1998, the Company owned 98% of Theracell.

PRONEURA, INC.

ProNeura was incorporated in October 1995 to engage in the development of cost effective, long term treatment solutions to neurologic and psychiatric disorders through an implantable drug delivery system. At March 31, 1998, the Company owned 79% of ProNeura.

6

BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements include the accounts of Titan and its majority owned subsidiaries after elimination of all significant intercompany accounts and transactions. These financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 1998 are not necessarily indicative of the results that may be expected for the year ended December 31, 1998. These financials should be read in conjunction with the audited consolidated financial statements and footnotes thereto included in the Titan Pharmaceuticals, Inc. annual report on Form 10-K for the year ended December 31, 1997.

2. GUARANTEED SECURITY VALUE

In January 1997, the Company entered into an exclusive license agreement with Hoechst Marion Roussel, Inc. ("HMRI"). The license agreement gave the Company a worldwide license to HMRI's patent rights and know-how related to the antipsychotic agent Iloperidone-TM-. Pursuant to the license, the Company paid, during 1997, an up-front license fee of \$9,500,000, consisting of: (i) \$4,000,000 in cash and (ii) \$5,500,000 through the issuance 594,595 shares of common stock (the "HMRI Shares".) The Company was obligated to pay to HMRI the difference between \$5,500,000 and the net proceeds received by HMRI upon sale of the above mentioned common stock. Accordingly, the Company had classified the entire \$5,500,000 as a non-current liability under the

heading Guaranteed Security Value in the accompanying December 31, 1997 balance sheet. In February 1998, HMRI sold the HMRI Shares for net proceeds of approximately \$2,456,000. Accordingly, in March 1998, the Company paid to HMRI approximately \$3,044,000, which was deducted from Guaranteed Security Value balance. The remaining balance of \$2,456,000 was transferred to stockholders' equity.

3. CHANGES IN ACCOUNTING STANDARDS

As of January 1, 1998, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS No. 130"). SFAS No. 130 establishes new rules for the reporting and display of comprehensive income and its components; however, the adoption of this statement has no impact on the Company's net loss or stockholders' equity. During the three months ended March 31, 1998 and 1997, the Company's comprehensive loss was the same as the Company's net loss for such periods.

7

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The following discussion contains certain forward-looking statements, within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the attainment of which involves various risks and uncertainties. Forward-looking statements may be identified by the use of forward-looking terminology such as "may," "will," "expect," "believe," "estimate," "anticipate," "continue" or similar terms, variations of those terms or the negative of those terms. The Company's actual results may differ materially from those described in these forward-looking statements due to, among other factors, the results of ongoing research and development activities and preclinical testing, the results of clinical trials and the availability of additional financing through corporate partnering arrangements or otherwise.

RESULTS OF OPERATIONS

Since its inception, the Company's efforts have been principally devoted to acquiring technologies, research, clinical development, securing patent protection and raising capital. At March 31, 1998, the Company had an accumulated deficit of approximately \$45,905,000, resulting from expenditures for research and development and general and administrative activities including professional fees.

There were no revenues for the three months ended March 31, 1998 ("1998 quarter") and approximately \$36,000 for the three months ended March 31, 1997 ("1997 quarter") from government grants.

Research and development expenses for the 1998 quarter were approximately \$1,686,000 compared with \$2,175,000 for the 1997 quarter, a decrease of 22%. The 1997 quarter includes development of the GSX technology, which was subsequently sold by the Company in June 1997. The results for the 1997 quarter also include a non-recurring, acquired in-process research and development charge of \$9,500,000 related to the acquisition of Iloperidone.

General and administrative expenses for the 1998 quarter were approximately \$1,030,000 compared with \$1,337,000 for the 1997 quarter, a decrease of 23%. The 1997 quarter includes expenditures related to Trilex Pharmaceuticals, which was merged with and into the Company in August 1997, reducing general and administrative expenses.

Other income for the 1998 quarter was approximately \$319,000 compared to an expense of approximately \$183,000 for the 1997 quarter, a net change of approximately \$503,000. Other income for the 1998 quarter includes interest income of approximately \$264,000 compared to \$172,000 during the 1997 quarter. Interest expense for the 1997 quarter was approximately \$75,000, which was attributable to a capital equipment lease and a technology financing agreement, both of which were retired with proceeds of the GSX sale. Other income for the 1997 quarter also includes losses of approximately \$280,000 representing the Company's share of Ansan Pharmaceutical's losses.

LIQUIDITY AND SOURCES OF CAPITAL

The Company has funded its operation from inception primarily through private placements of its securities, as well as the IPO. During 1997, the Company also received approximately \$25,861,000 from up-front license fees relating to the sublicense of Iloperidone to Novartis Pharma AG and the GSX sale.

In March 1998, the Company paid to HMRI approximately \$3,044,000 (the difference between the net proceeds received by HMRI, upon the sale of the HMRI Shares in February 1998, and the \$5,500,000 guaranteed value of the HMRI Shares when issued.) As the Company classified the \$5,500,000 as guaranteed security value, the HMRI Shares had not been included in stockholders' equity. Upon the payment to HMRI, approximately \$2,456,000 was credited to stockholders' equity.

Titan has entered into various agreements with research institutions, universities, and other entities for the performance of research and development activities and for the acquisition of licenses related to those activities. The aggregate commitments the Company has under these agreements, including minimum license payments, for the next 12 months is approximately \$1,319,000. Certain of the licenses provide for the payment of royalties by the Company on future product sales, if any. In addition, in order to maintain license and other rights while products are under development, the Company must comply with customary licensee obligations, including the payment of patent related costs and meeting project-funding milestones.

The Company expects to continue to incur substantial additional operating losses from costs related to continuation and expansion of research and development, clinical trials, and increased administrative and fund raising activities over at least the next several years. While the Company has sufficient working capital to sustain planned operations for a period greater than 12 months, the Company may seek additional financing sooner, depending on numerous factors including, but not limited to, the progress of the Company's research and development programs, the results of clinical studies, technological advances, determinations as to the commercial potential of the Company's products, and the status of competitive products. The Company is currently negotiating a \$5,000,000 bank line of credit. In addition, certain expenditures will be dependent on the establishment of collaborative relationships with other companies, the availability of financing, and other factors. In any event, the Company anticipates that it will require substantial additional financing in the future. There can be no assurance as to the availability or terms of any required additional financing, when and if needed.

> 9 PART II

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

27.1 Financial Data Schedule

(b) Reports on Form 8-K No reports on Form 8-K were filed during the three months ended March 31, 1998.

10

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TITAN PHARMACEUTICALS, INC.

May 14, 1998 By: /s/ Louis R. Bucalo

Louis R. Bucalo, M.D., President and

Chief Executive Officer

May 14, 1998 By: /s/ Robert E. Farrell

Robert E. Farrell, Chief Financial Officer

<ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND STATEMENT OF OPERATION AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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