# U.S. SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-QSB

/ X / Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the Period Ended September 30, 1996.

_	or	,	
	ransition report Pursuant to Section 13 or 15 Act of 1934 for the Transition Period From		
Co	ommission file number 0-27436		
	TITAN PHARMACEUTICALS, INC. (Exact name of registrant as specified in	its charter)	
	DELAWARE	94-3171940	
(State	e or Other Jurisdiction of rporation or Organization)	(I.R.S. Employer Identification No.)	
400 0	YSTER POINT BLVD., SUITE 505, SOUTH SAN FRANC	•	)
	(Address of Principal Executive Offices inc	luding zip code)	
	(415) 244-4990		
	(Issuer's Telephone Number, Including	Area Code)	
required preceding required	by check mark whether the registrant (1) has to be filed by Section 13 or 15(d) of the Exg 12 months (or for such shorter period that to file such reports), and (2) has been subjects for the past 90 days. YesX_ No	change Act during the the registrant was ect to such filing	
	e number of shares outstanding of each of the otember 30, 1996: 12,323,279 shares of Commor value.		У
Transitio	onal Small Business Disclosure Format. Yes	NoX_	
	TITAN PHARMACEUTICALS, INC.		
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	operations (July 25, 1991) to September 3	0, 1996	3
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PART I.	FINANCIAL INFORMATION		
	TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) CONDENSED CONSOLIDATED BALANCE SH	EETS	

<TABLE> <CAPTION>

SEPTEMBER 30, DECEMBER 31, 1996 1995

ASSETS   Current assets:   Cash and cash equivalents   \$ 479,594   \$ 947,805   \$ Short-term investments   16,933,966   -0.71   Receivable from Ansan Pharmaceuticals, Inc.   99,459   57,791   Total current assets   17,578,011   1,045,667   \$ FURLIVER and equipment, net   750,909   848,852   Investment in Ansan Pharmaceuticals, Inc.   889,999   1,589,826   Deferred stock offering costs   107,912   600,183   199,259   125,344	<\$>	(Unaudited) <c></c>	(Note A)
Current assets:   Cash and cash equivalents   \$ 479,594   \$ 947,805     Short-term investments   16,933,986   47,791     Prepaid expenses and other current assets   64,972   40,071     Receivable from Ansan Pharmaceuticals, Inc.   99,459   57,791     Total current assets   17,578,011   1,045,667     Furniture and equipment, net   750,909   848,852     Furniture and equipment, net   750,909   848,852     Deferred stock offering costs   159,702   522,299     Deferred financing costs   159,702   522,299     Deferred financing costs   159,702   522,299     Deferred financing costs   199,259   125,344     Furniture and equipment   199,259   125,344		107	<b>10</b> 2
Cash and cash equivalents			
Short-term investments		\$ 479.594	\$ 947.805
Prepaid expenses and other current assets   64,972   40,071   Receivable from Ansan Pharmaceuticals, Inc.   99,459   57,791   70,100   70,791   70,100   70,791   70,100   70,791   70,100   70,909   848,852   10,905   848,852   10,905   848,852   10,905   848,852   10,905   848,852   10,905   848,852   10,905   848,852   10,905   848,852   10,905   848,939   1,539,826   159,702   522,299   20,000   20,00			
Receivable from Ansan Pharmaceuticals, Inc.   99,459   57,791			
Total current assets   17,578,011   1,045,667		,	,
Furniture and equipment, net 1750,909 848,852 Investment in Ansan Pharmaceuticals, Inc. 889,989 1,589,826		•	
Furniture and equipment, net 1750,909 848,852 Investment in Ansan Pharmaceuticals, Inc. 889,989 1,589,826	Total current assets	17,578,011	1,045,667
Deferred stock offering costs   159,702   522,299   159,702   522,299   159,702   522,299   125,344   199,259   125,345   199,259   125,345   12	Furniture and equipment, net	750,909	848,852
Deferred stock offering costs   159,702   522,299   Deferred financing costs   107,912   600,183   199,259   125,344   199,259   125,344	Investment in Ansan Pharmaceuticals, Inc.		
Deferred financing costs   107,912   600,183   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,344   199,259   125,345	Deferred stock offering costs	159, 702	522, 299
Cher assets   199,259   125,344   \$ 199,685,782   \$ 4,732,171   \$ 19,685,782   \$ 4,732,171   \$ 1,241,032   \$ 1,2		,	,
LIABILITIES AND STOCKHOLDERS' EQUITY (NET CAPITAL DEFICIENCY)  Current liabilities:  Accounts payable Notes payable by Ingenex, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing - 1,500,000 Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued sponsored research 36,566 304,202 Other accrued liabilities 330,409 Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities 1,882,033 Noncurrent portion of capital lease obligation Total current portion of capital lease obligation S52,016 Noncurrent portion of technology financing Noncurrent portion of technology financing 869,081 Noncurrent portion of technology financing Noncurrent portion of technology financing 1,282,033 Noncurrent portion of technology financing 869,081 Noncurrent portion of technology financing 1,241,032 Stockholders' Equity (net capital deficiency): Preferred stock, at amounts paid in Common stock, at amounts paid in Additional paid-in capital Additio		,	
LIABILITIES AND STOCKHOLDERS' EQUITY (NET CAPITAL DEFICIENCY)  Current liabilities:  Accounts payable by Ingenex, Inc bridge financing - 1,500,000 Notes payable by Titan Pharmaceuticals, Inc bridge financing - 2,800,000 Accrued legal fees - 691,368 Accrued sponsored research 36,566 304,202 Other accrued liabilities 330,409 546,057 Current portion of capital lease obligations 255,195 226,709 Current portion of technology financing - Ingenex, Inc. 550,513 494,107  Total current liabilities 1,882,033 7,277,339 Noncurrent portion of capital lease obligation 552,016 747,142 Noncurrent portion of technology financing 869,081 1,289,313 Commitments Minority interest 1,241,032 1,241,032 Stockholders' Equity (net capital deficiency):  Preferred stock, at amounts paid in 49,439,697 745,476 Additional paid-in capital Comment stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)		,	
LIABILITIES AND STOCKHOLDERS' EQUITY (NET CAPITAL DEFICIENCY)  Current liabilities:  Accounts payable Notes payable by Ingenex, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued sponsored research Other accrued liabilities Accrued portion of capital lease obligations Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities Noncurrent portion of capital lease obligation Foliations Noncurrent portion of technology financing Accounting Stockholders' Equity (net capital deficiency): Preferred stock, at amounts paid in Additional paid-in capital Deferred compensation Deficit accumulated during the development stage  Total stockholders' equity (net capital deficiency)  Foliations Total stockholders' equity (net capital deficiency)  Foliations Total stockholders' equity (net capital deficiency)  Foliational paid-in capital Total stockholders' equity (net capital deficiency)  Foliational paid-in capital Foliational p			
Current liabilities:			
Current liabilities:			
Accounts payable Notes payable by Ingenex, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued legal fees Accrued sponsored research Other accrued liabilities Other accrued liabilities Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities Total current liabilities Noncurrent portion of capital lease obligation Total current liabilities Total current portion of technology financing Total stock, at amounts paid in Total current portion of technology financing Total stock, at amounts paid in Total current portion of technology financing Total stockholders' equity (net capital deficiency): Total stockholders' equity (net capital deficiency) Total	LIABILITIES AND STOCKHOLDERS' EQUITY (NET CAPITAL DEFICIENCY)		
Notes payable by Ingenex, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued sponsored research Accrued liabilities Accrued liabilities Other accrued liabilities Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of technology financing  Noncurrent por	Current liabilities:		
Notes payable by Ingenex, Inc bridge financing Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued sponsored research Accrued liabilities Accrued liabilities Other accrued liabilities Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of technology financing  Noncurrent por	Accounts payable	\$ 709,350	\$ 714,896
Notes payable by Titan Pharmaceuticals, Inc bridge financing Accrued legal fees Accrued sponsored research Other accrued liabilities Other accrued liabilities Other accrued liabilities Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  Noncurrent portion of capital lease obligation  Total current portion of capital lease obligation  Noncurrent portion of technology financing  Noncurrent port	Notes payable by Ingenex, Inc bridge financing		
Accrued legal fees	Notes payable by Titan Pharmaceuticals, Inc bridge financing	_	
Accrued sponsored research Other accrued liabilities Other accrued liabilities Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities  Total current liabilities  Noncurrent portion of capital lease obligation  Total current liabilities  1,882,033 7,277,339  Noncurrent portion of capital lease obligation  Noncurrent portion of technology financing  Sepport  Minority interest  Stockholders' Equity (net capital deficiency):  Preferred stock, at amounts paid in  Preferred stock, at amounts paid in  Additional paid-in capital  Seferred compensation  Deficit accumulated during the development stage  Total stockholders' equity (net capital deficiency)  Total stockholders' equity (net capital deficiency)  \$19,685,782 \$4,732,171		_	
Other accrued liabilities 330,409 546,057 Current portion of capital lease obligations 255,195 226,709 Current portion of technology financing - Ingenex, Inc. 550,513 494,107  Total current liabilities 1,882,033 7,277,339 Noncurrent portion of capital lease obligation 552,016 747,142 Noncurrent portion of technology financing 869,081 1,289,313 Commitments	•	36,566	
Current portion of capital lease obligations Current portion of technology financing - Ingenex, Inc.  Total current liabilities  Total current liabilities  1,882,033 7,277,339  Noncurrent portion of capital lease obligation  Social current portion of technology financing  Noncurrent portion of technology financing  Commitments  Commitments  Preferred stock, at amounts paid in  Preferred stock, at amounts paid in  Common stock, at amounts paid in  Additional paid-in capital  Deferred compensation  Deficit accumulated during the development stage  Total stockholders' equity (net capital deficiency)  15,141,620  (5,822,655)  \$ 19,685,782  \$ 4,732,171	•	•	
Current portion of technology financing - Ingenex, Inc.   550,513   494,107			
Total current liabilities 1,882,033 7,277,339  Noncurrent portion of capital lease obligation 552,016 747,142  Noncurrent portion of technology financing 869,081 1,289,313  Commitments  Minority interest 1,241,032 1,241,032  Stockholders' Equity (net capital deficiency):  Preferred stock, at amounts paid in - 18,907,772  Common stock, at amounts paid in 49,439,697 745,476  Additional paid-in capital 6,186,353 6,186,353  Deferred compensation (352,000) (418,000)  Deficit accumulated during the development stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)  \$ 19,685,782 \$ 4,732,171			
Noncurrent portion of capital lease obligation 552,016 747,142  Noncurrent portion of technology financing 869,081 1,289,313  Commitments		,	
Noncurrent portion of capital lease obligation 552,016 747,142  Noncurrent portion of technology financing 869,081 1,289,313  Commitments	Total current liabilities	1,882,033	7,277,339
Noncurrent portion of technology financing 869,081 1,289,313 Commitments	Noncurrent portion of capital lease obligation	552,016	747,142
Commitments         -         -           Minority interest         1,241,032         1,241,032           Stockholders' Equity (net capital deficiency):         -         18,907,772           Preferred stock, at amounts paid in         -         18,907,772           Common stock, at amounts paid in         49,439,697         745,476           Additional paid-in capital         6,186,353         6,186,353           Deferred compensation         (352,000)         (418,000)           Deficit accumulated during the development stage         (40,132,430)         (31,244,256)           Total stockholders' equity (net capital deficiency)         15,141,620         (5,822,655)           ***State of the component of the capital deficiency         ***State of the component of the capital deficiency         ***State of the capital deficiency	Noncurrent portion of technology financing	869,081	1,289,313
Stockholders' Equity (net capital deficiency):   Preferred stock, at amounts paid in	Commitments		-
Preferred stock, at amounts paid in - 18,907,772 Common stock, at amounts paid in 49,439,697 745,476 Additional paid-in capital 6,186,353 6,186,353 Deferred compensation (352,000) (418,000) Deficit accumulated during the development stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)  \$ 19,685,782 \$ 4,732,171	Minority interest	1,241,032	1,241,032
Common stock, at amounts paid in 49,439,697 745,476 Additional paid-in capital 6,186,353 6,186,353  Deferred compensation (352,000) (418,000)  Deficit accumulated during the development stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)  \$\frac{19,685,782}{519,685,782} \frac{4,732,171}{5,4732,171}	Stockholders' Equity (net capital deficiency):		
Common stock, at amounts paid in 49,439,697 745,476 Additional paid-in capital 6,186,353 6,186,353  Deferred compensation (352,000) (418,000)  Deficit accumulated during the development stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)  \$\frac{19,685,782}{519,685,782} \frac{4,732,171}{5,4732,171}	Preferred stock, at amounts paid in	-	18,907,772
Deferred compensation (352,000) (418,000) Deficit accumulated during the development stage (40,132,430) (31,244,256)  Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)  \$ 19,685,782 \$ 4,732,171	Common stock, at amounts paid in	49,439,697	
Deficit accumulated during the development stage (40,132,430) (31,244,256) (31,244,	Additional paid-in capital	6, 186, 353	6,186,353
Total stockholders' equity (net capital deficiency)  15,141,620 (5,822,655)	Deferred compensation	(352,000)	(418,000)
Total stockholders' equity (net capital deficiency) 15,141,620 (5,822,655)	Deficit accumulated during the development stage		
\$ 19,685,782	Total stockholders' equity (net capital deficiency)	15,141,620	
<del></del>			\$ 4,732,171

</TABLE>

Note A: The balance sheet at December 31, 1995 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

See Notes to Condensed Consolidated Financial Statements

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# TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) CONDENSED CONSOLIDATED STATEMENT OF OPERATIONS (UNAUDITED)

<TABLE> <CAPTION>

	THRE	E MONTHS ENDE	ED SE	PTEMBER 30,	NINE	MONTHS ENDED		,	OF	MMENCEMENT OPERATIONS 25, 1991) TO
		1995		996		1995		1996	•	25, 1991) 10 MBER 30, 1996
<s></s>	<c></c>		<c></c>		<c></c>			 C>	<c></c>	
Grant revenue	\$	89,905	\$	83,356	\$	99,786	\$	133,061	\$	272,583
Costs and expenses:										
Research and development		937,719	1	,673,848		4,402,178	4	4,023,836	2	6,037,457
Acquired in-process research and development		_		-		_		-		686,000
General and administrative		1,405,155		906,729		3,536,075	2	2,882,715		9,447,097
Total costs and expenses		2,342,874	2	,580,577	_	7,938,253		6,906,551	3	6,170,554
Loss from operations Other income (expense):		 (2, 252, 969)	(2	,497,221)	_	(7,838,467)	(	6,773,490)	(3	25,897,971)
Equity in loss of Ansan Pharmaceuticals, Inc.		(233, 768)		(344, 348)		(233, 768)		(699, 837)	(	1,156,951)
Interest income						45,890		518, 568		973,326
Interest expense		. , ,		(125, 140)		(827,001)	(-	1,943,346)	(	4,095,684)
Other expense - net		(722, 437)		(290, 668)		(1,014,879)	(2	2,124,615)		4,279,309)
Loss before minority interest		 (2,975,406)	(2	7, 787, 889)	_	 (8,853,346)		 8,898,105)	(4	0,177,280)
Minority interest in losses of subsidiaries		_		_		_		9, 931		44,850
Net loss	\$	2,975,406)	\$ (2	, 787, 889)	\$	(8,853,346)	\$ (8	3,888,174)	\$ (4	0,132,430)
					_					

PERIOD FROM

Net loss per share	\$ (1.29) 	\$ (0.24)	\$ (3.84)	\$ (1.37)
Shares used in computation	2,306,355	11,792,738	2,306,395	10,463,149
Proforma net loss per share	\$ (0.38)		\$ (1.18)	
Shares used in computing pro forma net				
loss per share	7,827,204 		7,524,168 	

</TABLE>

See Notes to Condensed Consolidated Financial Statements

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TITAN PHARMACEUTICALS, INC.
(A DEVELOPMENT STAGE COMPANY)

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)

<TABLE> <CAPTION>

	NINE MONTHS ENDE	COMMENCEMENT OF OPERATIONS (JULY 25, 1991) TO SEPTEMBER 30,		
	1995	1996	1996	
<\$>	<c></c>	<c></c>	<c></c>	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net loss	\$ (8,853,346)	\$(8,888,174)	\$ (40, 132, 430)	
Adjustments to reconcile net loss to net cash used				
in operating activities				
Amortization and depreciation	231,588	340,963	907, 688	
Loss on disposal of assets	_	227	9,174	
Accretion of discount on indebtedness	376,190	1,407,577	2,290,910	
Equity in loss of Ansan Pharmaceuticals, Inc.	233, 768	699,837	1,156,951	
Minority interest	_	(9, 931)	(44,850)	
Grant of common stock to employee	-	-	250	
Issuance of common stock to acquire				
minority interest of Theracell, Inc.	_	-	686,000	
Changes in operating assets and liabilities:				
Prepaid sponsored research	36,621	-	_	
Prepaid expenses and other current assets	22,581	(24,901)	(64, 972)	
Receivable from Ansan Pharmaceuticals, Inc.	(58, 383)	(41,668)	(99, 459)	
Other assets	17,543	(73, 915)	(204, 224)	
Accounts payable	564,959	(5,546)	943,540	
Accrued legal fees	(223, 477)	(691, 368)	_	
Accrued sponsored research	(340, 371)	(267, 636)	135,648	
Other accrued liabilities	1,099,454	(215, 648)	721,743	
Net cash used in operating activities	(6, 892, 873)	(7,770,183)	(33,694,031)	

PERIOD FROM

PERIOD FROM COMMENCEMENT

See Notes to Condensed Consolidated Financial Statements

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TITAN PHARMACEUTICALS, INC.
(A DEVELOPMENT STACE COMPANY)
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(UNAUDITED)

<TABLE> <CAPTION>

	NINE MONTHS ENDE	OF OPERATIONS (JULY 25, 1991) TO SEPTEMBER 30,		
	1995	1996	1996	
<s></s>	<c></c>	<c></c>	<c></c>	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of furniture and equipment	(1,895)	(142,553)	(944,876)	
Purchases of short-term investments	_	(22, 883, 986)	(46,816,479)	
Proceeds from sale of short-term investments	_	5,950,000	29,882,493	
Effect of deconcolidation of Ansan				
Pharmaceutical, Inc.	(135, 934)	-	(135, 934)	
Net cash used in investing activities	(137, 829) 	(17,076,539)	(18,014,796)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from issuance of common stock	_	30,283,748	30,342,974	
Offering costs	_	(134, 702)	(657,001)	
Financing costs	(184, 239)	· -	(810, 248)	

Proceeds from issuance of preferred stock	1,143,794	_	17,601,443
Proceeds from notes payable	· · -	_	465,000
Repayment of notes payable	_	_	(425, 000)
Proceeds from notes and advances			
payable to related parties	200,000	_	2,216,500
Repayment of notes payable to related parties	· <del>-</del>	_	(1,016,500)
Proceeds from Ansan Pharmaceuticals, Inc. bridge			
financing	1,425,000	_	1,425,000
Proceeds from Titan Pharmaceuticals, Inc. and			
Ingenex, Inc. bridge financing	1,500,000	_	5,250,000
Repayment of Titan Pharmaceuticals, Inc. and			
Ingenex, Inc. bridge financing	_	(5,250,000)	(5, 250, 000)
Proceeds from capital lease	_	_	658,206
Payments of principal under capital lease			
obligation	(158, 338)	(166, 640)	(446, 231)
Proceeds from Ingenex, Inc. technology financing	2,000,000	_	2,000,000
Principal payments on Ingenex, Inc.			
technology financing	(103, 786)	(363, 826)	(580, 406)
Increase in minority interest from issuances of			
preferred stock by Ingenex, Inc.	-	_	1,241,032
Issuance of common stock by subsidiaries	-	9, 931	173,652
Net cash provided by financing activities	5,822,431	24,378,511	52,188,421
Net increase (decrease) in cash and cash equivalents	(1,208,271)	(468,211)	479,594
Cash and cash equivalents, beginning of period	1,346,444	947,805	· –
Cash and cash equivalents, end of period	\$ 138,173	\$ 479,594	\$ 479,594
/Madi Es			

</TABLE>

See Notes to Condensed Consolidated Financial Statements

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#### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### THE COMPANY AND ITS SEVERAL DEVELOPMENT STAGE SUBSIDIARIES

Titan Pharmaceuticals, Inc. (the "Company") was incorporated in February 1992 in the State of Delaware. It is the holding company for several development stage biotechnology companies ("the Operating Companies"). The development stage companies, which rely significantly on third parties to conduct sponsored research, are Ansan Pharmaceuticals, Inc. ("Ansan"), Ingenex, Inc. ("Ingenex"), Theracell, Inc. ("Theracell"), ProNeura, Inc. ("ProNeura"), and Trilex Pharmaceuticals, Inc., formerly Ascalon, Inc. ("Trilex").

# ANSAN PHARMACEUTICALS, INC.

Ansan was incorporated in November 1992 to engage in the development of novel analogs of butyric acid for the treatment of cancer and other disorders. It was a majority-owned consolidated subsidiary until August 1995. In August 1995, Ansan completed an initial public offering of its securities. Such offering reduced the Company's ownership in Ansan from approximately 95% to approximately 44%. From August 1995, the Company has accounted for its investment in Ansan using the equity method. Concurrent with the Ansan public offering, Ansan granted the Company a one-year option to purchase up to 400,000 shares of Ansan common stock with an exercise price of \$6.00 per share. In July 1996, Ansan extended the option through September 8, 1996, in order to allow the Company and Ansan an opportunity to renegotiate the terms of the option. The two companies continue to negotiate and Titan may again hold a majority interest in Ansan.

#### INGENEX, INC.

Ingenex, a majority-owned consolidated subsidiary, was incorporated in July 1991 and reincorporated in June 1992. It is engaged in the development of gene-based therapeutics and the discovery of medically important genes for the treatment of cancer and viral diseases. In June 1996, Ingenex issued 981,818 shares of common stock to the Company converting \$5,400,000 of debt to the Company to equity. At September 30, 1996, the Company owned 81% of Ingenex.

# THERACELL, INC.

Theracell was incorporated in November 1992 to engage in the development of novel treatments for various neurologic disorders through the transplantation of neural cells and neuron-like cells directly into the brain. At September 30, 1996, the Company owned 100% of Theracell.

## PRONEURA, INC.

ProNeura was incorporated in October 1995 to engage in the development of cost effective, long term treatment solutions to neurological and psychiatric disorders through an implantable drug delivery system. At September 30, 1996, the Company owned 79% of ProNeura.

### TRILEX PHARMACEUTICALS,, INC.

Trilex was incorporated in May 1996 to engage in research and development of cancer therapeutic vaccines utilizing anti-idiotypic antibody technology. At September 30, 1996, the Company owned 100% of Trilex.

The accompanying unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and

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footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the nine month period ended September 30, 1996 are not necessarily indicative of the results that may be expected for the year ended December 31, 1996. These financials should be read in conjunction with the audited consolidated financial statements and footnotes thereto included in the Titan Pharmaceuticals, Inc. annual report on Form 10-KSB for the year ended December 31, 1995.

#### PER SHARE DATA

For purposes of computing net share data in the nine months ended September 30, 1996, the net loss has been increased by a \$5,431,871 deemed dividend (see Note 2). Except as noted below, per share data is computed using the weighted average number of common shares outstanding. Common equivalent shares are excluded from the computation as their effect is antidilutive, except that, pursuant to the Securities and Exchange Commission ("SEC") Staff Accounting Bulletins, common and common equivalent shares (stock options, warrants and preferred stock) issued during the period commencing 12 months prior to the initial filing of an initial public offering at prices below the assumed public offering price have been included in the calculation as if they were outstanding for all periods presented (using the treasury stock method for stock options and warrants and the if-converted method for preferred stock).

Pro forma loss per share has been computed as described above and also gives effect, pursuant to SEC policy, to common equivalent shares from convertible preferred stock issued more than 12 months from the proposed initial public offering that automatically converted upon completion of the Company's initial public offering (using the if-converted method) from the original date of issuance.

#### 2. STOCKHOLDERS' EQUITY

#### UNIT OFFERING

In January 1996, the Company issued 3,200,000 units at \$5.00 per unit in its initial public offering ("IPO"). Each unit consisted of one share of common stock and one redeemable Class A warrant. The net proceeds (after underwriter's discount and expenses, and other costs associated with the IPO) totaled approximately \$13,690,000. At the closing of the IPO, all of the Company's outstanding preferred stock automatically converted into common stock. Each share of Series A and Series B preferred stock was converted into 1.4310444107 and 1.8993878755 shares of common stock, respectively.

In January 1996, the Company repaid \$3,750,000 of principal and accrued interest of \$105,083 related to a bridge financing with a portion of the proceeds of the IPO. The Company also repaid \$1,500,000 of principal and accrued interest of \$87,898 related to notes issued by Ingenex in a private placement.

In February 1996, the Company issued an additional 480,000 units, at \$5.00 per share, in accordance with the underwriter's over-allotment option. The net proceeds of the underwriter's over-allotment option totaled \$2.160.000.

#### DEEMED DIVIDEND

The holders of Series A and Series B preferred stock received common stock in January 1996 with an aggregate fair value (at the \$5.00 per share value of the IPO) which exceeded by \$5,431,871 the cost of their initial investment in Series A and Series B preferred stock. This amount has been deemed to be the

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equivalent of a preferred stock dividend. The Company recorded the deemed dividend at the time of the conversion by offsetting charges and credits to additional paid in capital, without any effect on total stockholders' equity (net capital deficiency). There was no effect on net loss from the mandatory conversion. However, the amount did increase the loss applicable to common stock, in the calculation of net loss per share in the 1996 period.

#### PRIVATE PLACEMENT

On July 31, 1996 and August 2, 1996, the Company completed a private placement of 1,536,000 units, each unit consisting of one share of common stock and one redeemable Class A warrant, for total gross proceeds of \$16,000,000. After deducting placement agent fees and other expenses of the private placement, the net proceeds to the Company were approximately \$13,795,000.

#### 3. SUBSEQUENT EVENTS

In October 1996, the Company and the underwriters determined to postpone the initial public offering of securities of Ingenex due to poor market conditions

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#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

The following discussion contains certain forward-looking statements, within the meaning of the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995, the attainment of which involves various risks and uncertainties. Forward-looking statements may be identified by the use of forward-looking terminology such as "may," "will," "expect," "believe," "estimate," "anticipate," "continue" or similar terms, variations of those terms or the negative of those terms. The Company's actual results may differ materially from those described in these forward-looking statements due to, among other factors, the results of ongoing research and development activities and preclinical testing.

#### RESULTS OF OPERATIONS

The Company is a development stage company which currently conducts its operations through five operating companies: Ansan Pharmaceuticals, Inc., Ingenex, Inc., Theracell, Inc., ProNeura, Inc. and Trilex Pharmaceuticals, Inc. (collectively, the "Operating Companies"). Since its inception, the Company's efforts have been principally devoted to acquiring licenses and technologies, research and development, securing patent protection and raising capital. The Company has had no significant revenue and has incurred an accumulated deficit through September 30, 1996 of approximately \$40,132,000. These losses have resulted from expenditures for research and development and general and administrative activities including legal and professional activities, and are expected to continue for the foreseeable future

Total revenues for the three months ended September 30, 1996 ("1996 quarter") were approximately \$83,000 and approximately \$133,000 for the nine months ended September 30, 1996 ("1996 nine months") from NIH grants. There were approximately \$90,000 in revenues for the three months ended September 30, 1995 ("1995 quarter") and approximately \$100,000 for the nine months ended September 30, 1995 ("1995 nine months").

Research and development expenses for the 1996 quarter were \$1,674,000, an increase of \$736,000 or 79% from the 1995 quarter. The increase reflects the addition of ProNeura, Inc. ("ProNeura") in the fourth quarter of 1995 and Trilex Pharmaceuticals, Inc. ("Trilex") in the second quarter of 1996. For the 1996 nine months, research and development expenses were \$4,024,000 as compared to \$4,402,000 for the 1995 nine months, a decrease of 9%. The decrease reflects the deconsolidation of Ansan Pharmaceuticals, Inc. ("Ansan") effective August 1995, the cessation of operations of Geneic Sciences, Inc. ("Geneic") in September 1995 and the completion of certain sponsored research for Ingenex, Inc. ("Ingenex") in 1995, offset by the addition of ProNeura and Trilex.

General and administrative expenses for the 1996 quarter were approximately \$907,000 compared with \$1,405,000 for the 1995 quarter, a decrease of 35%. For the 1996 nine months, general and administrative expenses were \$2,883,000 as compared to \$3,536,000 for the 1995 nine months, a decrease of 18%. The decrease was due primarily to a planned resource reallocation.

As a result of the foregoing expenses, the Company incurred an operating loss of approximately \$2,497,000 during the 1996 quarter compared with \$2,253,000 for the 1995 quarter. For the 1996 nine months, the operating loss was approximately \$6,773,000 compared with \$7,838,000 for the 1995 nine months. The Company expects to continue to incur substantial research and development costs in the future as a result of funding (i) ongoing research and development programs at the Operating Companies, (ii) manufacturing of products for use in clinical trials, (iii) patent and regulatory related expenses, and (iv) preclinical and clinical testing of the Operating Companies' products. The Company also expects that general

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and administrative costs necessary to support such research and development activities will increase. The Company will also seek to identify new technologies and/or product candidates for possible in-licensing or acquisition. Accordingly, the Company expects to incur increasing operating losses for the foreseeable future.

Other income includes interest income which was approximately \$179,000 during the 1996 quarter as compared to \$12,000 during the 1995 quarter. For the 1996 nine months, interest income was \$519,000 compared with \$46,000 for the 1995 nine months. This was a result of a substantial increase in the amount of cash and short-term investments subsequent to the IPO. Interest expense increased to approximately \$1,943,000 during the 1996 nine months from \$827,000 for the 1995 nine months. Approximately \$950,000 of the increase for the 1996 period reflects a non-recurring charge due to the repayment in January 1996 of notes issued in a bridge financing ("Bridge Notes"). This non-recurring charge represents the unamortized portion of the \$1,200,000 debt discount and \$458,000 of debt issuance costs relating to the Bridge Notes. Interest expense for the 1996 quarter was approximately \$125,000 as compared to \$501,000 for the 1995 quarter. Approximately \$350,000 of the expense for the 1995 quarter represents amortization of the debt discount relating to certain warrants issued by Ingenex in May 1995 and amortization of deferred financing costs.

Other income for the 1995 and 1996 nine months also includes approximately \$234,000 and \$700,000, respectively, of losses representing the Company's share of Ansan's losses. The Company's share of Ansan's losses was approximately \$234,000\$ and \$344,000\$ for the 1995 and 1996 quarter, respectively.

LIQUIDITY AND SOURCES OF CAPITAL

In January 1996, the Company completed the IPO which resulted in net proceeds to the Company of approximately \$8,622,000 after payment of underwriting discounts, a non-accountable expense allowance to the underwriter and other expenses of the offering and the repayment of the Bridge Notes and notes issued by Ingenex. In February 1996, the underwriter of the Company's IPO exercised its overallotment option, resulting in net proceeds to the Company, after discounts and commissions to the underwriter, of \$2,160,000.

Upon completion of the IPO, the Company's previously outstanding shares of preferred stock were converted automatically into shares of common stock at adjusted conversion prices per common share less than the public offering price per common share. The deemed benefit to the preferred stockholders approximated \$5,400,000 which deemed benefit was recorded by offsetting charges and credits to additional paid—in capital at the time of conversion. There will be no effect on net income (loss) per share from the mandatory conversion. However, the amount would reduce the income allocable to common stock, or increase the loss allocable to common stock, in the calculation of net income (loss) per share in the period of the conversion.

On July 31 and August 2, 1996, the Company completed a private placement of its securities which resulted in net proceeds to the Company of approximately \$13,795,000 after payment of placement agent fees and other expenses of the private placement.

The Company is party to a master capital equipment lease with respect to which the Operating Companies have entered into a sublease and assignment with the Company. At September 30, 1996, the amount outstanding under the equipment lease was \$807,211 with monthly payments of \$30,459. The Company has also guaranteed the obligations of Ingenex under an assignment and sublicense agreement pursuant to which Ingenex received \$2,000,000 in financing in January 1995. Such agreement currently provides for monthly

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payments of \$60,060 through January 1999. At September 30, 1996, the amount outstanding under the agreement was \$1,419,594.

The Operating Companies have entered into various agreements with research institutions, universities, and other entities for the performance of research and development activities and for the acquisition of licenses related to those activities. The aggregate commitments the Company has under these agreements, including minimum license payments, for the next 12 months is approximately \$763,000. Certain of the licenses provide for the payment of royalties by the Company on future product sales, if any. In addition, in order to maintain license and other rights during product development, the Company must comply with various conditions including the payment of patent related costs and obtaining additional equity investments by specified dates.

The Company expects to continue to incur substantial additional operating losses from costs related to continuation and expansion of research and development, clinical trials, and increased administrative and fund raising activities over at least the next several years. While the Company believes that the proceeds of the IPO and the private placement will be sufficient to sustain its planned operations for approximately 18 months, the Company will be required to seek additional financing to continue its activities beyond that period. There can be no assurance that the Company will be able to obtain additional funds, as and when needed.

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#### PART II

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
  11 Statement of Computation of Net Loss Per Share
- (b) Reports on Form 8-K
  A current report on Form 8-K was filed with the Securities and Exchange Commission on August 5, 1996.

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## SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

November 14, 1996

By: /s/Louis R. Bucalo

Louis R. Bucalo, President

November 14, 1996

By: /s/Robert E. Farrel1

Robert E. Farrell, Chief Financial Officer

# TITAN PHARMACEUTICALS, INC. (A DEVELOPMENT STAGE COMPANY) STATEMENT OF COMPUTATION OF NET LOSS PER SHARE

<TABLE>
<CAPTION>

CAPTION>		·	NINE MONTHS ENDED SEPTEMBER 30,		
	1995	1996	1995	1996	
	·	 dited)	(unaudited)		
<\$>	<c></c>	<c></c>			
Net loss	\$ (2,975,406)	\$ (2, 787, 889)	\$ (8,853,346)	\$ (8,888,174)	
Deemed dividend upon conversion of preferred stock				(5,431,871) 	
Net loss applicable to common stock	(2, 975, 406)		(8, 853, 346)	(14, 320, 045)	
Weighted average shares of					
common stock outstanding  Shares related to Staff Accounting  Bulletin topic 4D:	1,408,519	11,792,738	1,408,559	10,463,149	
Stock options and warrants	897, 836 		897,836 		
Shares used in computing net loss per share	2,306,355 	11,792,738 		10,463,149	
Net loss per share	\$ (1.29)		\$ (3.84)	\$ (1.37)	
PRO FORMA					
Net loss applicable to common stock	\$(2,975,406) 		\$(8,853,346) 		
Calculation of shares outstanding for computing pro forma net loss per share:  Shares used in computing net loss per share	2,306,355		2,306,395		
Adjusted to reflect the effect of the assumed conversion of preferred stock	5,520,849		5, 217, 773		
Shares used in computing pro forma net					
loss per share	7,827,204 		7,524,168 		
Pro forma net loss per share	\$ (0.38)		\$ (1.18)		

</TABLE>

# <ARTICLE> 5

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE BALANCE SHEET AND STATEMENT OF OPERATIONS AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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